# **Digital Advertising Opportunities**



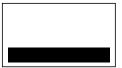
# **Website Banner Ads**

#### American Academy of Physical Medicine and Rehabilitation

# **AAPM&R Website**

The Academy's 10,000+ members visit the AAPM&R website to learn about clinical topics, health care news, AAPM&R events, employment opportunities, and more. Patients and family members search the website for information on clinical topics and PM&R physicians. With thousands of visits each month, advertise on the AAPM&R website and reach a worldwide audience of PM&R physicians and the patients they serve.

- · Available January-November
- Monthly Ads
  - www.aapmr.org (2022 data; January-August)
    - An average of 59,000 visitors per month
    - An average of 362,000 pageviews per month
    - Top 3 site sections: About Physiatry, Education, Members & Publications



# Homepage Footer—Horizontal

(970 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



# **Landing Page Box**

(300 x 250 pixels)

- To the right of the main header on the page
- 7 landing pages to choose from

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



# Internal Pages Box-Skyscraper

(180 x 250 pixels)

- Left column to the side of the main content
- Internal pages are considered the sub pages of the landing pages

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)

\*Multiple Ads may be placed; ads will rotate if more than one placed.

## **AAPM&R Website Bundle Options (per month)**

- 1. Landing Page and all internal pages under that landing page \$1,975
- 2. Homepage Only \$2,750
- 3. All 7 Landing Pages Only \$3,850
- 4. Homepage, All 7 Landing Pages, and all Internal Pages (250+) \$8,500

# **Annual Assembly Website**

The AAPM&R Annual Assembly website is the main source for the most up-to-date information about the conference. With some of the most active pages on the AAPM&R website, the Assembly website is the attendee's "go-to" to learn about the educational programming, networking opportunities, and all Annual Assembly offerings. Exhibitors and sponsors also visit these pages for information on the PM&R Pavilion and ways to get involved. **Ask us about additional digital options in the Annual Assembly platform.** 

- · Available May-November
- Monthly Ads
  - www.aapmr.org/education/annual-assembly (2022 data; January-August)
    - An average of 8,200 page views per month
    - Average time on page: 2 minutes
    - An average of 4,000 entrances to aapmr.org per month start within the Annual Assembly pages



# Main Page Box

(300 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



# **Internal Pages Box**

(180 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)

# **AAPM&R Annual Assembly Website Options**

Included in the price is an add on of the Annual Assembly site Internal pages. **\$4,200/per month** 

AAPM&R's website accommodates static or HTML5 ads. Looking for impression-based campaigns? Talk to us about pricing options and impression rates.

Reserve your spot today! Complete the form on page 10.

For ad specifications, please see page 20.

# **Digital Advertising Opportunities**

# **Retargeted Digital Advertising Opportunities**

# aapm&r

American Academy of Physical Medicine and Rehabilitation

# About AAPM&R's Website (www.aapmr.org)

The Academy's 10,000+ members visit the AAPM&R website to learn about clinical topics, health care news, AAPM&R events, employment opportunities, and more. Patients and family members search the website for information on clinical topics and PM&R physicians. With thousands of visits each month, organizations now can reach a worldwide audience of PM&R physicians and the patients they serve in two ways instead of just one. AAPM&R offers advertisements directly on specific pages of our website – this is not new and remains a valuable option. AAPM&R now also offers impression-based retargeted options – where the ads essentially "follow" a specific audience as they navigate their other online activities.

- · Average of 59,000 visitors per month
- · Average of 362,000 page views per month

# **About AAPM&R Annual Assembly Site (January-September)**

The AAPM&R Annual Assembly website is the main source for the most up-to-date information about the conference. With some of the most active pages on the AAPM&R website, the Assembly website is the attendee's "go-to" to learn about the educational programming, networking opportunities, and all Annual Assembly offerings. Exhibitors and sponsors also visit these pages for information on the PM&R Pavilion and ways to get involved.

· Average of 4,000 entrances per month

# Renew Your 2021 AAPM&R Membership MAGES and a property of the property of the



# **Retargeted Process**

# Identify the target audience(s) that you are trying to reach!

Examples of possible audiences are:

- Users who visited the Annual Assembly web pages
- » Best for: Exhibitors at the Annual Assembly,
   Pharmaceutical companies, Device companies,
   Institutions, Employers at the Job Fair, Insurance companies
- Users who visited the Education web pages
  - » Best for: Pharmaceutical companies, Device companies, institutions
- Users who visited the Career Center web pages
  - » Best for Pharmaceutical companies, Device companies, Institutions, Insurance companies, Financial companies, Employers
- Users who visited the About Physiatry web pages including Conditions and Treatments
  - » Best for: Pharmaceutical companies, Device companies, Institutions  $\,$
- Users who visited the Medical Student web pages, including Resident Programs Map, etc.
  - » Best for Institutions and Employers

# **Introductory Pricing**

All campaigns are based on impressions, so the duration of the campaigns may vary.

- 15,000 impressions \$5,000
- 25,000 impressions \$7,500
- 50,000 impressions (recommended for Annual Assembly campaigns) \$15,000

#### 1. Create your ad artwork

AAPM&R will provide recommended ad sizes and provide all of the Google ad requirements. Advertiser can provide up to 10 ad sizes for maximum exposure opportunities. **Need help with your artwork? AAPM&R is happy to help create your artwork. Additional fees apply.** 

# 2. Approval Process

AAPM&R will lead the Google ad approval process and help you with any changes that need to be made. Note: average estimated time for setting up a campaign and approval is 10 business days. This timeline may vary.

#### 3. Launch!

Once all approvals have been made, your retargeted campaign will launch!

Need help identifying your audience? We can help suggest one based on your needs and goals!

For more information, please contact us at <a href="mailto:corporatesupport@aapmr.org">corporatesupport@aapmr.org</a> or (847) 737-6038.

# **Digital Advertising Opportunities**



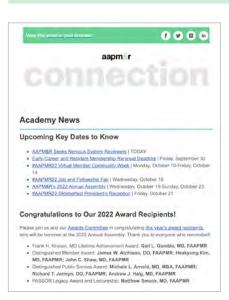
American Academy of Physical Medicine and Rehabilitation

# **E-Newsletters**

## **AAPM&R Connection E-Newsletter**

Connection is a **weekly** members-only e-newsletter with timely Academy updates. Content includes updates on events, Academy and specialty news, AAPM&R product advertisements, news on policy and legislation related to PM&R, and more.

- Average distribution: 8,000-9,000
- · Average open rate: 43%
- · Frequency: Weekly





# E-Newsletter Ad Sizes

(600 x 100 pixels)

(JPEG or PNG file type only.)

# Ad in AAPM&R Connection E-Newsletter

Pricing: \$2,075/issue

All ads and sponsored content are subject to approval by AAPM&R. For ad specifications, please see page 10.

# **Sponsored Content in Connection E-Newsletter**

AAPM&R is now offering the opportunity to promote your organization's latest achievements and innovations. Help AAPM&R educate our membership to the latest discoveries, accomplishments and milestones of Academy supporters.



# Sponsored Content in AAPM&R Connection E-Newsletter

Option 1: Title, picture and 35 words of text

Option 2: Title and 45 words of text

**Pricing:** \$2,600

Note: Fee includes 30-days of hosting content on aapmr.org.

# The AAPM&R Physiatrists In-Training E-Newsletter

Developed by residents for residents, the role of the AAPM&R Physiatrists In-Training E-Newsletter is to provide information that helps the Academy's residents develop informed opinions on subjects that will affect their professional and, in some instances, their personal lives.

- Frequency: Four times a year
- Average distribution: 1,300
- · Average open rate: 49%



# Ad in AAPM&R Physiatrists In-Training E-Newsletter

Pricing: \$3,120/issue

# **Advertising Order Form**

SIGNATURE (Required for credit card payment and processing)



American Academy of Physical Medicine and Rehabilitation

CONTACT NAME			CONTACT NAME		
MAILING ADDRESS/BILLING ADDRESS	P.O. BOX NUMBER (IF APPLICABL	 _E MAILING	ADDRESS/BILLING ADDRESS	S P.	0. BOX NUMBER (IF APPLICABLE)
CITY, STATE OR PROVINCE, ZIP OR POSTAL CODE		CITY, ST	ATE OR PROVINCE/ZIP OR PO	STAL CODE	
PHONE FAX		PHONE		FAX	
EMAIL		EMAIL			
<b>Digital Advertising Opportunities</b>	Print Advertis	sing		Annual Assembl	y Publications
WEBSITE BANNER ADS: (Bundle descriptions on page 3)	☐ <b>FULL-PAGE</b> (9"w x 12"h, add 1/8" bleed) ☐ \$2,800 Color/B&W			A LA CARTE OPTIONS (See pricing on page 9.) (All full pages ads are 8 1/2" w x 11" h + 1/6" bleed.)	
□ Bundle 1: \$1,975       □ Bundle 3: \$3,850         □ Bundle 2: \$2,750       □ Bundle 4: \$8,500	■ DISPLAY (designed ads only,* see below for pricing)  *As the advertiser, you are responsible for designing your display ad and sending it to AAPM&R.				
Preferred Start Date(Note: This process takes a minimum of 5 business days)				PRELIMINARY PROGRAM (Please complete by 4/3/23	OFFICIAL PROGRAM (Please complete by 8/1/2
Annual Assembly Site ads: \$4,200 Preferred Start Date	SIZE A SIZI	<b>PLAY AD</b> <b>E B</b> 3"w x 4 <sup>1</sup> /8"h)	DISPLAY AD SIZE C 37/8" w x 21/8" h)	AD SIZE  FULL PAGE	AD SIZE  FULL PAGE
(Note: This process takes a minimum of 5 business days)	\$1,275	\$950	\$870	☐ INSIDE FRONT COVER☐ INSIDE BACK COVER	<ul><li>☐ INSIDE FRONT COVER</li><li>☐ INSIDE BACK COVER</li></ul>
☐ Connection—Standard ad: \$2,075/issue☐ Connection Sponsored Content ad: \$2,600/issue☐				☐ BACK COVER☐ COVER TIP	<ul><li>□ BACK COVER</li><li>□ COVER TIP</li></ul>
Resident e-newsletter: \$3,120/issue	Checkmark ad size above, in either black and white or four-color (check one box).			PACKAGE OPTIONS	
☐ Annual Assembly e-newsletter: \$2,750/issue  Specify which Issue	CLASSIFIED (Employment Ads ONLY) \$500 per 100 word insertion (\$2 for each additional word)			Your ad will be included in both the Preliminary and Official Program. (See pricing on page 9.) (Please complete by 4/3/23) (All full pages ads are 81/2" w x 11" h + 1/8" bleed.)	
URL address if you want the ad linked to the company's website:	ISSUE SELECTION				
RETARGETED DIGITAL ADVERTISING All campaigns are based on impressions, so the duration of the campaigns may vary.  15,000 impressions: \$5,000 25,000 impressions: \$7,500 50,000 impressions (recommended for Annual Assembly campaigns): \$15,000	☐ February 2023 ☐ March 2023 ☐ April 2023 ☐ May 2023 ☐	July 2023 August 202 September October/No December 2	2023	AD SIZE    FULL PAGE   INSIDE FRONT COVER   INSIDE BACK COVER   BACK COVER   COVER TIP	
TOTAL \$			MAIL or FAX APPL	ICATION AND PAYMENT TO:	
METHOD OF PAYMENT (MUST BE RECEIVED IN ADVA Total payment in U.S. funds is due with this form.  ☐ Enclosed is check # made payable	,		AAPM&R Advertisir P.O. Box 95528 Chicago, IL 60694-	· ·	7) 563-4191
☐ Charge to the following: ☐ AMEX ☐ MASTERC		VER	to meet your medi	our advertising business and will ia objectives. For detailed inform	ation how the
Expiration Date			AAPM&R can fit into your marketing plans or for more information on AAPM&R website advertising, contact: AAPM&R Corporate Support at (847)737-6000 or email corporatesupport@aapmr.org.		
By signing below, I accept the charges I have indicated on this form and agree to the advertising policies and principles outlined.  CARDHOLDER'S NAME (Please print name as it appears on card)			CANCELLATION POLICY Cancellations must be received in writing 7 days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated.		

NOTE: All cancellations must be made in writing.

DATE

# **Advertising Specifications/ Term and Conditions**

# **Web Specifications**

- Please send a copy of this form and your advertisement to corporatesupport@aapmr.org for approval
- AAPM&R will place your ad based on your target audience and space availability.
- Advertising space is limited, and multiple ads can appear on a page at the same time.
- All ads must be submitted no later than five days prior to launch date.
- AAPM&R will provide the advertiser with page view statistics.

# **Digital Specifications**

- Rotating images on interior pages need to be done in animated GIF or HTML5 format.
- Static image only for Annual Assembly home page ads
- Static image only for e-newsletter (AAPM&R Connection)
- File formats accepted: PNG, GIF, JPG
- Resolution: 72 pixels per inch
- Advertisements can be linked to the company's website.

# **Classified Advertising—Employment ONLY**

Graphics, logos, and borders are not permitted. Box numbers are not offered.

Orders must be submitted in writing, and payment must be made in advance.

Email ad text to careerservices@aapmr.org. Insertion in the desired issue is contingent upon receipt of payment.

Classified advertisements over 100 words will be charged an additional \$2 for each extra word. The following should be counted as one word:

- · All single words
- · Hyphenated words
- · Two initials of a name
- URL address
- · Single or group of numbers
- Abbreviations

# **Display Advertising**

Display advertisements may be purchased in various sizes in black and white or in four-color process.

- Email ad text to corporatesupport@aapmr.org. Insertion in the desired issue is contingent upon receipt of payment.
- Digital submission of print-ready ads required—PDF Format [PDF/X-1a:2001] required file type. Faxed advertisements are not accepted.
- Advertising insertions requiring typesetting are subject to additional charges.
- · Location (placement) of the ad is at the discretion of AAPM&R.
- Trim size: 9" w x 12" h
- · Binding method: saddle-stitched
- Halftone screen: 150 lines per inch



American Academy of Physical Medicine and Rehabilitation

The American Academy of Physical Medicine and Rehabilitation (AAPM&R) accepts advertising in certain venues and publications. Advertising revenue is used to support the activities of AAPM&R.

The appearance of advertising does not indicate or imply endorsement of the advertised company or product, nor is advertising ever allowed to influence content. Members and patients count on AAPM&R to be an authoritative, independent voice in the world of science and medicine. Public confidence in our objectivity is critical to carrying out our mission. As such, "advertisement" must be placed on the ad to be included on the AAPM&R website or e-communication.

# **Advertising Acceptance**

- AAPM&R has the right to refuse any advertisement that, in its sole
  discretion, is incompatible with its mission or inconsistent with the values
  of members, the publication/website or the organization as a whole, and to
  stop accepting any advertisement previously accepted. Ads are subject to
  review by AAPM&R. Advertisements new to AAPM&R require preapproval
  before they can appear.
- Advertisers may be required to submit supporting documentation to substantiate claims. For products not regulated by the U.S. Food and Drug Administration or other government agency, technical and/or scientific documentation may be required.
- AAPM&R shall not act as a broker for any product or service provided directly by the purchaser (or their clients).
- 4. While AAPM&R welcomes and encourages information-rich advertising, advertisements, advertising icons, and advertiser logos must be clearly distinguishable from content and may require special labeling to distinguish them as such.
- Ad design cannot replicate existing design on www.aapmr.org that makes it appear to be part of the non-advertisement content.
- Cancellations must be received in writing seven days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated.
- AAPM&R reserves the right to determine advertisement placement. AAPM&R will discuss with advertiser prior to placement.
- 8. The following online advertising formats are prohibited:
  - Pop-ups and floating ads
  - Advertisements that collect personally identifiable information from visitors without their knowledge or permission
  - Ads that extend beyond the ad space or interfere with content or send visitors to another site without intentional visitor interaction (eg, ads that expand upon incidental mouse-over).
- 9. In addition, AAPM&R specifically prohibits advertisements from including:
  - Specific employment details such as salary and compensation information.
  - Membership recruitment mailings or related promotions for external organizations
  - Announcements of educational programs, equipment, or other products and services not related in some way to the field of physical medicine and rehabilitation except for specific AAPM&R-sponsored membership programs/ services provided by commercial firms
- 10. AAPM&R prohibits the use of member names and addresses for on-site visits to members' homes/offices for any reason

AAPM&R's published advertising policies are not exhaustive and are subject to change at any time without notice.

# **Guidelines for Submission of Print Advertising/Corporate Logos**



American Academy of Physical Medicine and Rehabilitation

# **File Requirements**

#### DIGITAL ADS: SUPPORTED LAYOUT/APPLICATION FILES

- Press-optimized PDF File Format Required [PDF/X-1a:2001]
- Microsoft Word (AD COPY ONLY subject to additional typesetting charges)
  - Ads should be designed and saved at 100% size.
  - All elements must be placed. Include all fonts, logos/ artwork, and images used with your ad submission.
     Do not embed logos or images in your ad.

# **Corporate Logos: Acceptable File Formats PRINT**

- Adobe Illustrator eps. file or Adobe Illustrator ai. file (preferred)
- 100%, 300 dpi TIFF File

#### **COLOR PROFILES**

 CMYK or grayscale accepted (NO Pantone® match colors accepted—please be sure to convert all artwork to the appropriate color profile)

## **IMAGE RESOLUTION**

 300 dpi is required for all image files. 72 dpi files are not acceptable; ads or placed artwork supplied as such will be returned.

### FOR EPS GRAPHICS/IMAGES

- Convert all fonts to outlines.
- Do not nest EPS files in other EPS files.

## **FONTS**

Embed all fonts or include all fonts in packaged files.

- No True Type
- · Font information should include name.

**NOTE:** Advertisements supplied as Microsoft Word files may be subject to additional typesetting charges. Do not embed logos or images in your Microsoft Word document. Advertisements emailed as text files are subject to additional typesetting charges.

#### **WEB**

• 72 dpi PNG, GIF, or JPG File

DO NOT copy/use images, scans, or logos/art from your company's website. Include all fonts, images/photographs, logos/artwork.

## **Additional Instructions**

#### SINGLE PAGE ADS/SPREADS

- Build pages to trim size and extend bleed at least 1/8 inch (0.125 inch) beyond trim.
- Spreads: Supply single pages (Document size must equal the size of a single page or spread size.)
- Halftone screen: 150 lines per inch (300 dpi). Pricing is based on 4-color advertisement.

#### **FOUR COLOR ADS**

 Color graphics/images must be in CMYK mode. No Pantone\* match colors.

# **Important Additional Instructions**

Advertisements supplied to AAPM&R that require additional typesetting, edits, layout, color separation, or film work are subject to additional charges. AAPM&R reserves the right to decline, withdraw, or edit advertisements not in keeping with AAPM&R's guidelines of digital advertisement submission.

Customer will be notified of additional incurred costs for any necessary production services (production of proofs, typesetting, digital alterations, etc).

# **Email/Fax/Mail Insertion Order(s) To:**

AAPM&R Advertising PO Box 95528 Chicago, IL 60694-5528 Phone: (847) 737-6000 Fax: (847) 563-4191

corporatesupport@aapmr.org

www.aapmr.org